

Pitney Bowes

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JUN 19 1985

Director, Public Affairs

June 14, 1985

The Honorable Charlie Rose  
Chairman  
Subcommittee on Office Systems  
Committee on House Administration  
U. S. House of Representatives  
722 H.O.B. Annex 1  
Washington, DC 20515

Dear Mr. Chairman:

This is to respond to your letter of May 15 to Pitney Bowes, and to your letter of May 15 to Dictaphone Corporation, a Pitney Bowes company, requesting information on our current business activity with the country of South Africa.

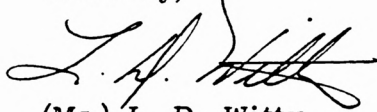
Pitney Bowes Inc. has no assets, nor any employees, in South Africa. Revenues from South Africa are generated from sales to independent dealers who sell our products as well as those of other companies. In 1984, total sales in South Africa were \$1,004,022. Through April, 1985, total sales have amounted to \$143,687.

Except in a few circumstances, we have no way of determining the source of revenues generated when the dealers sell our products. Consequently, we have no way of knowing which products may have been sold to government entities.

The exception to the foregoing is product sold to the South African Postal Ministry. Of the \$1,004,022 1984 revenue, \$117,774 represents sales to the Postal Ministry. Through April, 1985, no revenue has been generated from Postal Ministry sales.

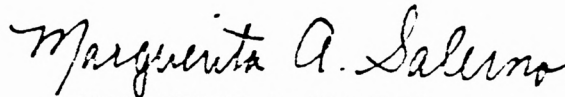
If I can provide further information, please do not hesitate to let me know.

Sincerely,



(Ms.) L. D. Witty

LDW/cas



MARGUERITA A. SALERNO  
NOTARY PUBLIC

MY COMMISSION EXPIRES MAR. 31, 1989