



Black Box Corporation

A MICOM COMPANY

Mayview Road at Park Drive • Box 12800 • Pittsburgh, PA 15241 • (412) 746-5500 • TLX 6848082 BLBOX

yes - do business w/ S. Africa

AUG 26 1985

August 22, 1985

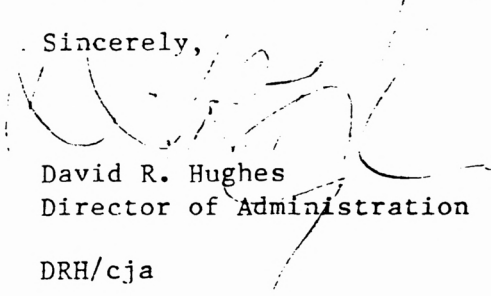
Mr. Charlie Rose, Chairman
SUBCOMMITTEE ON OFFICE SYSTEMS
Congress Of The United States
House of Representatives
722 H.O.B. Annex 1
Washington, D.C. 20515

Dear Mr. Rose:

In accordance with my previous letter to you, I'm enclosing an executed affidavit regarding our company's business activities in South Africa. As the affidavit states, Black Box Corporation does not directly carry on any business activity in South Africa. Rather, our business activities are carried on by a South African company, who we have appointed as our exclusive distributor to market and sell Black Box products in South Africa. We have 37 such distributors in 42 countries.

I hope that this information is sufficient for your purposes. Please advise me if there is any additional documentation you might require. We want to take this opportunity to thank you for your past purchases, and hope to remain a supplier of products to your various departments for many years to come.

Sincerely,


David R. Hughes
Director of Administration

DRH/cja

Enclosure

AFFIDAVIT

COMMONWEALTH OF PENNSYLVANIA :
 : ss:
COUNTY OF WASHINGTON :

Before me, a Notary Public in and for said County and Commonwealth,
personally appeared Horacio Baioes ,
Manager, International Department, Black Box Corporation, who, being duly sworn
according to law, deposes and says that he is the person responsible for inter-
national sales support of Black Box products outside the domestic data communi-
cations market, that he is an employee of Black Box Corporation and he is auth-
orized to execute this Affidavit, and that he is familiar with the business
activities conducted by Black Box Corporation within the country of South Africa.

He further avers that the business activities conducted within the country of South Africa are those of Black Box Corporation's exclusive distributor within South Africa, which is the same manner in which Black Box Corporation does business within every foreign country in which its products are sold, namely, by the appointing of an exclusive distributor in each country through which all Black Box products are sold. He avers that during the period from July, 1984 through June, 1985 the gross sales of Black Box products through said exclusive distributor in the country of South Africa were approximately \$135,000.00, which includes all Black Box products sold therein.

The affiant avers that the facts contained in the foregoing Affidavit are true and correct to the best of his knowledge, information, and belief.

IN WITNESS WHEREOF, he has hereunto set his hand and seal.

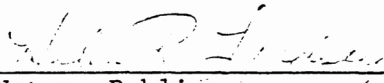


Horacio Baioes

SWORN to and subscribed

before me this 7 day of

August, 1985



Notary Public

HELEN R. LINDSEY, NOTARY PUBLIC
CECIL TWP., WASHINGTON COUNTY
MY COMMISSION EXPIRES OCT. 26, 1987
Member, Pennsylvania Association of Notaries