

May 31, 1985

JUN 5 1985

~~yes~~  
yes  
the dealer, etc.

Sub-committee on Office Systems  
722 HBO  
Annex 1  
Washington, DC 20515

Gentlemen:

We are presently marketing some of our products to a dealer/distributor organization who, in turn, sells these in South Africa. We do not have any type of agent or subsidiary in South Africa and do not sell anything directly to customers in South Africa.

I will be happy to answer any additional questions you may have pertaining to this subject.

Sincerely,

LANIER BUSINESS PRODUCTS, INC.



George DeBenedetto  
Executive Vice President  
International Division

cc: Mike Haynes - Washington Government TP  
Carl Amend - Atlanta